





TOGETHER WE ACHIEVE MORE.



08:00 - 08:30

Coffee & Breakfast

08:30 - 08:45

**Opening Remarks** 

**Welcoming Address** 

Sponsored by:
The Health Plan

Tabitha Justice Chapter President

08:45 - 10:00

Introduction to NAHU

Level-Up with NAHU Member Benefits

NAHU in 2023 and Beyond

Suzy Alberts

Vice Chair of Personal & Professional Development

Cathy Cooper Region 3 - Regional Vice President

12:00 - 01:00

Lunch

2022 - 2023 Chapter Leadership Mission & Vision Sponsored by:

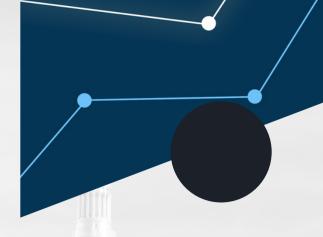
HIGHMARK.

02:30 - 03:00

**Afternoon Coffee Break** 

Sponsored by:





03:45 - 05:30

## Breakout Session Agenda

10:15 - 10:30	State & Federal Legislative & Policy Update	Joseph Deacon Chapter Legislative Chair Owner, Deacon & Deacon
10:30- 11:00	The Future of the Affordable Care Act (ACA)  Senior C	Lisa Davis  Chapter Member Chair  Client Liaison, ETC Companies
11:00 - 12:00	Medicare: Client Penetration, Shoppers & Switchers Study, and What's New in West Virginia	AJ Fiorelli & Kelly Donahue  Agent Pipeline
01:30 - 02:30	Keep Calm & Record Your Calls: The CFR Compliance for AEP	Kim Patterson Chapter Education Chair COO, Agent Pipeline
03:00 - 03:45	ACA Compliance & Current State of Affairs	Alicia J. Haff, JD Founder, ETC Companies

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HUMANA

2023 West Virginia Product Reviews & Carrier Highlights

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Upcoming Chapter Events West Virginia Winter Retreat

Monthly Professional Development Meet & Greets