

20  
22



Chapter Revitalization Event

**Ready To Go!**



**WEST VIRGINIA  
CHAPTER**



**TOGETHER WE  
ACHIEVE MORE.**



# Event Program

08:00 – 08:30 **Coffee & Breakfast**

08:30 – 08:45 **Opening Remarks**

Welcoming Address



**Tabitha Justice**  
*Chapter President*

08:45 - 10:00 **Introduction to NAHU**

Level-Up with NAHU  
Member Benefits

**Suzy Alberts**  
*Vice Chair of Personal &  
Professional Development*

NAHU in 2023 and  
Beyond

**Cathy Cooper**  
*Region 3 - Regional Vice President*

12:00 - 01:00

**Lunch**

2022 - 2023  
Chapter Leadership  
Mission & Vision

Sponsored by:



02:30 - 03:00

**Afternoon Coffee Break**

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# Breakout Session Agenda

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10:15 - 10:30 **State & Federal Legislative & Policy Update**

**Joseph Deacon**  
*Chapter Legislative Chair  
Owner, Deacon & Deacon*

10:30- 11:00 **The Future of the Affordable Care Act (ACA)**

**Lisa Davis**  
*Chapter Member Chair  
Senior Client Liaison, ETC Companies*

11:00 - 12:00 **Medicare: Client Penetration, Shoppers & Switchers Study, and What's New in West Virginia**

**AJ Fiorelli & Kelly Donahue**  
*Agent Pipeline*

01:30 - 02:30 **Keep Calm & Record Your Calls: The CFR Compliance for AEP**

**Kim Patterson**  
*Chapter Education Chair  
COO, Agent Pipeline*

03:00 - 03:45 **ACA Compliance & Current State of Affairs**

**Alicia J. Haff, JD**  
*Founder, ETC Companies*

03:45 - 05:30 **2023 West Virginia Product Reviews & Carrier Highlights**

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*If you would like to join our Chapter,  
please visit  
[wvabip.org/membership](http://wvabip.org/membership)*



***Upcoming Chapter Events***  
West Virginia Winter Retreat

Monthly Professional Development  
Meet & Greet